

SOONER CHAPTER 33



IRWA

INTERNATIONAL RIGHT OF WAY ASSOCIATION

May 2009

MAY MEETING

DATES TO REMEMBER – 2009

100 – Principles of Land Acquisition

Oklahoma City
May 11 – 14, 2009

506 – Advanced Relocation Assistance

Oklahoma City
June 8 – 9, 2009

The May Meeting of Chapter 33 will be held in Oklahoma City at the Remington Park Racetrack at 4:45 p.m. on Friday, May 29, 2009. This is our Installation Banquet. The banquet will be free to Chapter 33 members and their spouses or significant others.

We hope everyone can join us for a fun evening.

“Character, in the long run, is the decisive factor in the life of an individual and of nations alike.”
Theodore Roosevelt

“The four cornerstones of character on which the structure of this nation was built are: Initiative, Imagination, Individuality and Independence.”

Edward Vernon Rickenbacker

A Negotiation Tip

From

Edward Opstein, SR/WA, R/W-NAC, R/W-RAC

Zig Ziglar is one of my favorite speakers, and one of his “classic” expressions is to look out for “hardening of the attitudes.” This is particularly true just before and while you are negotiating. Your attitude affects your openness to new information and perspectives. If you cannot perceive the new information, you cannot move forward to understanding the other party. Without understanding, you are blocked from agreement.

When you go through your checklist before a negotiation, check all the data and then check yourself. Ask yourself if you are open to the new information and perspectives the other party will present to you. Are you open to hearing the other party even if they are not “skillful” or considerate in how the information is presented? Be careful that your deal doesn’t die from a hardening of the attitudes!

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The Chapter 33 Website is continuing to be developed. The Website can be located at www.irwach33.org.



Message from the President May 2009

Is it possible to have a good time doing something you are not very good at? Yes—our last meeting and bowling extravaganza certainly proves that. For all of you who attended our last meeting and did not stay for the bowling, you missed a great time! We have a wonderful, fun-loving group; and their playfulness is certainly contagious. Of course, there were some very good bowlers in our group. For those of us who were not so good, there was a lot of empathy and encouragement.

Congratulations to Bill Sanders, our current Chapter Treasurer, for his election as Chapter 33 Professional of the Year. In addition to being our treasurer, Bill serves as a member of the International Pipeline Committee. He developed our new chapter website and volunteered to be its webmaster. He is the Senior Attorney for Explorer Pipeline and is also a retired officer with the Judge Advocate General Corps. Our chapter is fortunate to have Bill as a member (a gentleman and an officer). As Chapter 33 Professional of the Year, Bill becomes our chapter's nominee for Region 2 Professional of the Year.

Since this is my final President's Message, I would like to express my profound gratitude to the chapter and to the Executive Board for their support and willingness to serve. I have learned a lot, and I have grown in my knowledge and abilities. Our chapter and the International Right of Way Association provide opportunities for education, for service, and for growth.

I would also like to express my thanks to my company and, specifically, to my supervisor for his support as well as to my co-workers who helped me with their encouragement. Not only were they willing to suggest programs and speakers for our meetings, they contacted the speakers and introduced them at the chapter meetings. Thanks

also to those speakers, both members and non-members, who provided informative programs in their areas of expertise.

Our next meeting will be our Installation Banquet, May 29, at Remington Park Racetrack in Oklahoma City. The banquet will be free to Chapter 33 Members and their spouses or significant others. We have had many new members join our chapter since the last installation of officers. I hope you new members will take the opportunity to meet other chapter members and enjoy a fun-filled evening with a great group of people.

Remember, at our next meeting two lucky chapter members will have their names drawn from those names of members who have attended the most meetings this year. They will be able to attend, at Chapter expense, the 2009 Region 2 Educational Seminar in College Station July 30, 31, and August 1. I hope to see you at our next meeting.

Judy Strout, SR/WA, R/W-NAC
Chapter 33 President

MINUTES OF MEETING March 27, 2009 IRWA CHAPTER 33 Andy B's Bowling Lanes TULSA, OKLAHOMA

The meeting was called to order at 11:00 a.m. by President Judy Strout. There were 32 people in attendance. Steve Benson moved that the minutes of the January 23, 2009 meeting, as published in the March 2009 newsletter, be accepted. Joe Coates seconded the motion. The minutes were approved as published.

COMMITTEE REPORTS

Treasurer

Bill Sanders, Treasurer, reported that the chapter had a balance of \$58,007.28 in the checking account and a total of \$42,418.93 in two CDs as of February 28, 2009 (\$20,000.00 of aforementioned total has been earmarked for the donation to RWIEF).

Membership

Lori Vernon, Membership Chair, reported the Chapter has 15 newly approved members: Jason M. Cooke, Andrew M. Austin, Rowdy J. Flemings, James H. Luellen, Glen A. Tomlinson, David J.

Lucas, Clifton R. Grace, Travis W. Barrett, Chris S. Whipple, Will D. White, Jared L. McAdams, Robbie L. Williams, Colby D. Scifres, James R. Johnson and Henry H. Stockebrand

Additionally, we have 7 applications for membership requiring votes today:

Dereck MD McPherson, Cinnabar Serv. Co.
Mark List, Universal
Jason J. Mendenhall, Atlas Pipeline Mid-Continent West OK, LLC
Francoise D. Bowe, Southern Tier Services, Inc.
Courtney D. Harvey, Harvey Land, Inc.
Larry G. Bowe, Southern Tier Services, Inc.
David E. Lutz, Southern Star Central Gas Pipeline, Inc.

Donna Roche moved the Chapter approve these applications. Joe Coates seconded the motion and it carried.

Education

Kevin Stout, Education Chair, reported that;

April 4th, 2009 course 105 is being held in OKC.

The SR/WA study session is scheduled for August and we need candidates. The Chapter is paying for the session; the test is \$500 to candidate.

Kevin is recruiting a volunteer to assist with the Education Committee and/or chair it. The Education Chair does not have to hold the SR/WA designation and classes are currently scheduled through 2012.

Professional Development

Ed Opstein reported he has several applications for the various certifications. He also spoke briefly about revamping the certifications program at the international level and gave a status on that process. Ed reached out to the membership for help with the Chapter Professional Development Chair position, offering to mentor someone so they could step in 6 months or a year down the road.

Nominations and Elections

Joe Coates reported we had one official nominee for Chapter Treasurer position – Rick Park. Membership voted to approve new slate of officers – Kevin Stout, President, Alex Souder, Vice President, Bill Sanders, Secretary, and Rick Park, Treasurer. Directors for 2009 International Conference will be Donna Roche 2 yr and Tami

Benson 1yr. Judy Strout will be 2 year Director next year.

Bill Sanders, current Chapter Treasurer, was nominated for Chapter Professional of the Year for his contributions to the Chapter as well as his work at Explorer Pipeline. The Chapter voted and approved his nomination.

Old Business

Chapter website – <http://www.irwach33.org>
President Judy Strout announced the website was listed on our Meeting Agenda. Bill Sanders stated he just wanted to make sure everyone knew how to access the site.

\$20,000.00 donation to RWIEF – Ms. Strout informed the membership that the announcement of Chapter 33's donation drew a lot of attention at the Winter Forum. She also stated she informed attendees at the forum that our Chapter was able to provide many benefits to the membership such as free luncheon meetings, free Chapter logo shirts and free IRWA classes (she forgot to mention the free bowling event!).

Chapter Donations to Local Charities (Joe Coates, Lisa Harrison, Rick Park) Joe Coates reported that he and Lisa each had a list of four charities to recommend to the membership; however, he did not bring his notes on the charities and Lisa was not in attendance. He said he would bring the matter to the membership's attention when he had the full list to present. Ms. Strout mentioned that one of the other Chapters in Region 2 had announced they had a practice of contributing to charities in which their membership participated.

Meeting Attendance Incentives – 2 members to attend the following

- 2009 Region 2 Education Refresher Seminar (College Station)
- 2010 International Education Conference (Calgary, AB)

Ms. Strout stated the drawing for the winners of the attendance incentive for College Station would be at our May meeting/installation banquet. The theme for this year's seminar is "Economic Stimulus through Economic Investment".

Lisa Harrison's candidacy for International Executive Committee – Ms. Strout announced that at the Region 2 Winter Forum the Region voted to support Ms. Harrison as a candidate for IEC.

New Business

Topic for Chapter 33 at Region 2 Education Refresher Seminar in College Station is Relocation – Dates are August 12, 13 and 14. Chapter 33’s workshop will be on Business Re-establishment Expenses and will be conducted by Tami Benson and Lisa Harrison. Kevin Stout will be the Moderator. Ms. Strout reminded the membership the Chapter agreed to contribute \$1,000.00 to the Chair Reception at College Station.

IRWA Region 2 Website, logo ideas – Ms. Strout announced that Region 2 had employed a company to design a website which would have Chapter links, including Chapter 33. The Region has requested ideas for the website logo. They are currently working on a logo of the four states in the region with the IRWA logo in the center. Ms. Strout stated if anyone has any additional ideas, please contact her.

Next Chapter meeting/installation of officers will be held Friday, May 29 – Kevin Stout announced the meeting will be held at Remington Park. The first post for racing is 6:20 p.m. We may select from a variety of meals or it is possible that we will order from the menu. Information and more details will be forthcoming.

Due to the bowling event, there was no guest speaker at today’s meeting.

No cash drawing was held at today’s meeting due to the bowling activities and potential prizes.

Lori Vernon moved that the meeting be adjourned. Sarah Wyly seconded the motion. Membership approved the motion. The meeting was adjourned.

Alex Souder, SR/WA, R/W-RAC
Chapter 33 Secretary

PROFESSIONAL DEVELOPMENT
Edward Opstein, SR/WA,
R/W-NAC, R/W-RAC

If someone does a good thing, does it matter why? Some of the benefits of taking IRWA courses and being involved in IRWA activities include better job opportunities, more income, and meaningful networking for career needs. Other benefits include the privilege of helping lead the way in your industry, meeting interesting people, having fun, or even (imagine this) personal satisfaction.

It doesn’t matter why people pursue professional development opportunities. What’s important is that they discover many benefits along the way that enriches their lives. Come along! Enjoy the benefits.

-
- New Members**
Francoise D. Bowe
Larry G. Bowe
Courtney Harvey
Mark List
David E. Lutz
Dereck MD McPherson
Jason J. Mendenhall

- Applications**
Bryce S. Binyon
Andy J. Means
Digital Land Consultants, Inc.

- David L. Melton**
Capital Land Services, Inc.

IRWA CHAPTER 33			
2008-2009 EDUCATION COURSES			
COURSE	NO. DAYS	DATE	LOCATION
SR/WA Study Exam	3	8/19 – 21/2009	Oklahoma City
104 Standards of Practice for R/W Pro.	1	9/14/2009	Oklahoma City
801 United States Land Titles	2	10/5 – 6/2009	Oklahoma City
407 Valuation of Contaminated Properties	1	11/2/2009	Oklahoma City
503 Mobile Home Relocation	1	12/7/2009	Oklahoma City

THANKS TO OUR ADVERTISERS!

If you are interested in advertising in the 2009 series of Chapter 33 Newsletters, please remit a check for \$75.00 made payable to IRWA Chapter 33 to Bill Sanders, Explorer Pipeline Co., P.O. Box 2650, Tulsa, OK 74101-2650, (918) 493-5160. Please submit by February 15th, 2009.



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