



FEBRUARY 2012

MARCH 2012 MEETING

The Chapter 33 meeting will be held at the Oklahoma City Petroleum Club, 100 North Broadway, Chase Building, (405) 232-1184, on Friday, March 9, 2012 at 11:30 am. The program presenter is uncertain at this time. We'll let you know at a later date.

Negotiation Tip
Ed Opstein, SR/WA, R/W-NAC, R/W-RAC

It's said that Communication consists of all the following elements:

- Speech and Hearing
- Listening
- Body Language
- Learning
- Understanding
- Expectations
- Information
- Responses
- Action

Except for the first bullet, which is basically physical, all the other points are strongly affected by Attitude and deliver different information based on Attitude. In a negotiation, imagine how much more important your Attitude is than your Facts. If you intend to arrive at an agreement, be sure your Attitude is set in that direction or you won't arrive there.



MESSAGE FROM THE PRESIDENT
FEBRUARY 2012

Distinguish yourself with an IRWA certification. This organization is increasingly recognized as the national voice in all things right-of-way. Don't be caught without the professional recognition that is being shared by more and more of your peers. Visit with your Professional Development Committee to learn more.

Did you know you can access articles published in the Right of Way Magazine going back to 1970? Visit the IRWA national web page (<https://www.irwaonline.org/eweb/StartPage.aspx>) and click on "Right of Way Magazine" to get started.

The annual Education Conference is in Seattle this year, June 10-13. It's not too early to start making plans to go. Besides being a great conference for members of our profession, you can receive recertification credits just for attending. Hope to see you there.

One of our members, **Russell Verba**, made all the arrangements with the Petroleum Club to host the meeting in March. If you know of a place you would like to host a future meeting, let any chapter officer know. We're happy to consider all suggestions.

Do you think you are good officer material? Many of the chapter members have already served as chapter officers and committee chairmen, and now it is your turn. It benefits the entire chapter to have fresh leadership to carry our successes for years to come. It's a rewarding experience. Give it careful consideration.

Thanks,
William J. Sanders, R/W-NAC
IRWA Chapter 33 President, Pipeline Committee

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Thank you for your service!

Frequently visit the Chapter 33 website
located at www.irwach33.org for useful
information!

IRWA CHAPTER 33
MINUTES OF MEETING
January 20, 2012

President **William Sanders** called the meeting to order at 11:53 am. Membership Chair **Sara Wyly** reported 35 members and two guests for a total of 37 present. Attendees introduced themselves and their guests.

The membership discussed the published minutes of the November 4, 2011 meeting. **Kevin Stout** moved to accept the minutes as shown. **Lori Vernon** seconded the motion. The minutes were approved as published.

COMMITTEE REPORTS

TREASURER

Treasurer **Aaron Adkins** reported balances of:
\$54,388.66 checking
32,559.66 BancFirst CD
11,246.30 Secondary CD
\$98,194.62 total liquid assets

MEMBERSHIP

Membership Chair, Sara Wyly, reported the Chapter has 11 new applicants:

Tarah D. Bates

Chesapeake Midstream, Oklahoma City

Terra R. Black

Chesapeake Midstream, Oklahoma City

Dennis R. Box

Williams Box Forshee & Bullard PC, Oklahoma City

Rick Claborn

Property Acquisition Services, Vinita

Dana Y. Egli

ONEOK, Oklahoma City

Bradlee K. Ethridge

Plains All American, Cushing

William F. (Billy) Gilbert

Universal, Tulsa

Michael E. Peterson

Wilbros Engineering, Tulsa

Delana D. Staats

Chesapeake Midstream, Oklahoma City

Gary White

White Valuation Services, Chandler

Bradley S. Workman

OG&E, Oklahoma City

Alex Souder moved to approve the new applicants. **Kevin Stout** seconded the motion. The applicants were approved as members of Chapter 33.

Everyone needs to pay their dues as soon as possible.

EDUCATION

Education Chair, Kevin Stout, reported Courses 505 held on January 23, 2012 had 15 attendees.

PROFESSIONAL DEVELOPMENT

Professional Development Chair **Ed Opstein** reported the following updates since the November meeting:

Re-Certifications Granted:

John McLish, R/W-RAC, RAC Recertification

Other Applications:

Colin DuBois, Candidate for R/W-NAC application

Julie Rumery, SR/WA Completion Application

Aaron Adkins, URAC Completion Application

Sandra Luegge, URAC Candidacy Application

Billy Gilbert, RWA Candidacy Application

New Credentials Awarded:

John Story, SR/WA Designation

Tamara Benson, URAC Certification

Aaron Adkins, URAC Certification

Congratulations to our members who are pursuing or have accomplished IRWA Credentials! (If anyone has been missed in this report, I regret and apologize for the inadvertent oversight.)

PDC Update from IRWA –

Re-certification of credentials –

- When *recertifying* your SR/WA Designation or a Certification, if you are using CE (continuing education) earned outside of the IRWA, you must present a “completion certificate” of some kind and not just a confirmation of registration.
- Also, note that the recertification application goes directly to the IRWA HQ and not to your PDC Chair.
- Effective July 1, 2012, for recertification, only IRWA Ethics courses qualify for the ethics credit.
- Remember that one of the best opportunities to gain valuable IRWA CE credits for recertification is at the Annual Education Conference this year in Seattle, WA. Unique programs in every right of way discipline will be offered. You receive 24 credits for attending, you gain a fresh and national perspective of our industry, and you interact with lots of great people.

A colorful and well-designed IRWA Course Catalogue is available online at –

<http://irwa.idigitaledition.com/issues/2/>

Transfers: **Sam Childers** from Chapter 75

PDC NEWS

If you need a certain class, a convenient online source is

<https://www.irwaonline.org/EWEB/DynamicPage.aspx?Webcode=CSCEventsSearch>

NOMINATIONS AND ELECTIONS

Nominations and Elections Chair **Joe Coates** was not in attendance.

OLD BUSINESS

Chapter 33's scholarship was discussed. Applications need to be received by March 31, 2012.

NEW BUSINESS

The following events are upcoming:

- Winter Forum, February 2-3, 2012, San Antonio, TX – Chapter updates, region offices and courses will be discussed.
- Annual Seminar, June 11-13, 2012, Seattle, WA – Education Conference provides 24 recertification credits for attending.
- Summer Forum, August 2-3, 2012, Texas A&M, College Station – Regional items will be discussed.

The guest speaker was Vicki Buchanon of McAfee & Taft. She gave a presentation on the importance of documentation from a legal aspect. A short question and answer period followed the presentation.

A drawing was held for two \$25.00 door prizes. The winners were **Jessica Dewey** and **John McLish**.

NEXT MEETING

March 9, 2012 at 11:30 am
Oklahoma City Petroleum Club

Kevin Stout moved the meeting be adjourned. **Alex Souder** seconded the motion. Membership approved the motion. The meeting was adjourned at 1:30 pm.

Submitted by:

Sara Wylly
Chapter 33 Secretary

NEW MEMBERS

John D. Dale
GableGotwals

Jeff Maddox
CenterPoint Energy Field Services, LLC

Congratulations to our new members for continuing to advance your career through education!

Once again, the members of Chapter 33 are displaying their dedication to professional development! Just since our Chapter Newsletter in January, the following accomplishments have occurred –

- R/W-RAC Recertification – **Sandra Luegge, SR/WA, R/W-RAC, Leola Owens, R/W-RAC**
- SR/WA Designation Recertification – **Steve Benson, SR/WA, Clark Andrew III, SR/WA, Tamara Benson, SR/WA, R/W-RAC, R/W-URAC**
- SR/WA Designation Award – **Thomas Thompson, SR/WA, Julie Rumery, SR/WA**
- R/W-NAC Candidacy – **Michael Hale, R/W-RAC**
- Several people are preparing applications for various keystone exams and other credentials progress.

Way to go Chapter 33 members.

Helpful Tip from IRWA HQ - Course credit (CE hours) accomplished online are just like any other courses taken in a classroom, with equal credit. Keep in touch, do it now, and set your goals, because things change!

Ed Opstein, SR/WA, R/W-RAC, R/W-NAC
Chapter 33 PDC Chair

THANK YOU

Chapter 33 has received thank you notes from the recipients of two of our scholarships.

Thank you for the 2011-12 scholarship you awarded to me this year. I appreciate your confidence and support through my first semester at Rogers State University. I applied the scholarship to my tuition and books. This year has been both challenging and enlightening. I look forward to my sophomore year and wanted to express to the association my sincere gratitude.

Rachel Vernon

Thank you so much for the generous scholarship. I consider it a great honor to be one of the first to receive this. It was extremely helpful with my expenses, and I am truly grateful for your help.

Thanks again,
Kelly Sokolosky

EDUCATION

| IRWA CHAPTER 33 2012 EDUCATION COURSE DATES | | | | |
|--|---|----------|---------------------|---------------|
| | COURSE | NO. DAYS | DATE | LOCATION |
| 604 | Environmental Due Diligence & Liability | 1 | March 5, 2012 | Oklahoma City |
| 303 | Managing the Consulting Process | 2 | April 2-3, 2012 | Oklahoma City |
| 406B | 7 Hour National USPAP | 1 | April 23, 2012 | Oklahoma City |
| 103 | Ethics and the R/W Profession | 1 | September 10, 2012 | Oklahoma City |
| 205 | Bargaining Negotiations | 2 | October 15-16, 2012 | Oklahoma City |
| 802 | Legal Aspects of Easements | 1 | November 5, 2012 | Oklahoma City |

THANKS TO OUR ADVERTISERS!

If you are interested in advertising in the 2012 series of Chapter 33 Newsletters, please remit a check for \$75.00 made payable to IRWA Chapter 33 to Aaron Adkins, R/W-NAC, R/W-RAC, Pinnacle Consulting Management Group, Inc., 5534 N. Western Avenue, Suite 3, Oklahoma City, OK 73112.

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