



## MESSAGE FROM THE PRESIDENT

This is an exciting time of year with the trees impersonating the Aurora Borealis by daily changing into brilliant displays of color. The stores are in rapid change mode also, from Halloween to Thanksgiving to Christmas.

Just as the Seasons are changing, so is Chapter 33. The membership is growing each month and I want to personally thank Sasha Jbara, Membership Chair, for the time and effort she has put into this very important position. She is making contacts and membership is growing. We each have an opportunity to reach out to new members to learn more and expand our connections. I encourage everyone to pay attention to new names and faces that we see at chapter meetings. Make our new members feel welcome and be ready to share your knowledge.



**Lori Vernon,**  
SR/WA, R/W-RAC  
IRWA Chapter 33 President

Last month, Chapter 33 had a successful golf tournament at Coffee Creek Golf Club in Edmond, Oklahoma. A special “thank you” goes to Bart Waits and Michael Hale for stepping up to organize and manage the event. They had some very “Big Shoes” to fill since Steve Benson was the tournament organizer for the past 11 years. We appreciate all Steve did and are grateful that he was willing to mentor the new recruits this year. Several complaints were heard that Tami Benson and her “Beer Girls” were not driving the beer cart. This year it was called a “beverage cart” and was driven by golf course employees. On a plus side there were no run-a-way golf carts, illegal U-turns in the middle of the fairway or drunk Beer Cart drivers.

I’m also grateful to the four corporate sponsors that we had this year, Chesapeake, Coates, Pinnacle, and Universal. Without your assistance the golf tournament would not have been the success that it was.

Please join us for our next Chapter meeting on **Friday, November 9<sup>th</sup>** at Freddie’s Steak House located at 1425 New Sapulpa Road, Sapulpa, OK 74066. **The Board meeting will begin at 11:00 AM and the Chapter meeting will be from 11:30AM-1:00PM.** Tami will offer a brief message about MAP 21. Then, Tami and Ed Opstein will do a short program on understanding different behavior styles relative to negotiations. This will be a fun learning opportunity. Join us this Friday, November 9<sup>th</sup>!

*Lori Vernon, SR/WA, R/W-RAC*

**WE LOOK FORWARD TO SEEING YOU!**

## 2012-2013 OFFICERS & DIRECTORS

**PRESIDENT:**

Lori Vernon, SR/WA, R/W-RAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 Fax: (918) 494-7650  
 E-mail: lvernon@ufsrw.com

**TREASURER:**

Sara Wyly, SR/WA, R/W-RAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 Fax: (918) 494-7650  
 E-mail: swyly@ufsrw.com

**DIRECTOR ONE YEAR:**

Alex Souder, SR/WA, R/W-RAC  
 Pinnacle Consulting Management  
 Group, Inc.  
 1141 N. Robinson, Suite 402  
 Oklahoma City, OK 73103  
 (405) 879-0600  
 Fax: (405) 879-0474  
 E-mail: asouder@pinnaclegroup.biz

**VICE PRESIDENT:**

Aaron Adkins, SR/WA, R/W-URAC,  
 R/W-NAC, R/W-RAC  
 Pinnacle Consulting Management  
 Group, Inc.  
 1141 N. Robinson, Suite 402  
 Oklahoma City, OK 73103  
 (405) 879-0600  
 E-mail: aadkins@pinnaclegroup.biz

**SECRETARY:**

Richard Park  
 Enterprise  
 210 Park Avenue, Suite 1600  
 Oklahoma City, OK 73102  
 (405) 239-5751  
 Fax: (713) 803-1316  
 E-mail: repark@eprod.com

**DIRECTOR TWO YEAR:**

William Sanders, R/W-NAC  
 Explorer Pipeline Co.  
 P.O. Box 2650  
 Tulsa, OK 74101-2650  
 (918) 493-5160  
 Fax: (918) 493-5125  
 E-mail: wsanders@expl.com

## 2012-2013 COMMITTEE CHAIRS

**MEMBERSHIP:**

Sasha Jbara, R/W-RAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 E-mail: sjbara@ufsrw.com

**EDUCATION**

Kevin Stout, SR/WA, R/W-RAC,  
 R/W-NAC  
 Oklahoma DOT  
 200 N.E. 21<sup>st</sup> Street  
 Oklahoma City, OK 73105  
 (405) 521-2661  
 E-mail: kstout@odot.org

**NOMINATIONS & ELECTIONS:**

Joe Coates  
 Coates Field Services, Inc.  
 4800 N. Santa Fe Avenue  
 Oklahoma City, OK 73118  
 (405) 528-5676  
 Fax: (405) 557-0433  
 E-mail: joe@coatesfieldservice.com

**PROFESSIONAL DEVELOPMENT:**

Tamara Benson, SR/WA, R/W-RAC,  
 R/W-URAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 Fax: (918) 494-7650  
 E-mail: tbenson@ufsrw.com

**NEWSLETTER EDITOR:**

Ed Opstein, SR/WA, R/W-RAC,  
 R/W-NAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 E-mail: eopstein@ufsrw.com

**SCHOLARSHIP COMMITTEE**

Sara Wyly, SR/WA, R/W-RAC  
 Universal Field Services, Inc.  
 P.O. Box 35666  
 Tulsa, OK 74153-0666  
 (918) 494-7600  
 Fax: (918) 494-7650  
 E-mail: swyly@ufsrw.com

## IRWA CHAPTER 33 MINUTES OF MEETING

President Lori Vernon called the meeting to order at 1:52 PM. Secretary Rick Park reported 29 members and 11 guests for a total of 40 present. Attendees introduced themselves and their guests.

The membership discussed the published minutes of the May 20, 2012 meeting. Trevor Smith moved to accept the minutes as shown. Sara Wyly seconded the motion. The minutes were approved as published.

**Committee reports were provided to attending members as shown on the following page.**



**THANK YOU  
FOR YOUR SERVICE!**

**COMMITTEE REPORTS**

**TREASURER**

Treasurer, **Sara Wyly**, reported balances of:  
 \$56,649.51 in the checking account,  
 \$32,559.66 in one CD, and  
 \$11,246.30 in another CD for total liquid assets of  
 \$100,455.47 for the chapter.

**MEMBERSHIP**

Membership Chair, **Sasha Jbara**, reported the Chapter has 14 new applicants:

- Danny J. Fuller, BW Field Services, LLC
- Christopher Ray Gomez, Land Services, Inc.
- Jeremiah H. Hall, Superior Title Services
- Jarrod G. Heard, Land Services. Inc.
- Rita J. Henze, Meshek & Associates, PLC
- Patrick C. Holley
- Tyler K. Larsen, Land Services, Inc.
- Oran M. Smith, Chesapeake Energy Corp.
- April L. Taylor, Enbridge Energy
- Brian L. Varner, BW Field Service
- Michael G. Wakefield, Remax
- Heather E. Lung-Close, City of Oklahoma City
- Justin R. Miers, Sandridge Energy, LLC
- Tim L. Perry, Enogex, LLC

And 2 Transfers:

- Matt Land, Chapter 8
- Jeff Weagly, Williams Midstream; Chapter 11

Tami Benson, moved to approve the new applicants. Doug Benson, seconded the motion. The applicants were approved as members of Chapter #33.



**EDUCATION**

Education Chair, Kevin Stout, reported: upcoming classes are as follows:

**Course 205** will be held 15<sup>th</sup> and 16<sup>th</sup> in Oklahoma City.

**PROFESSIONAL DEVELOPMENT**

Professional Development Chair, **Tamara Benson**, reported that the following members received certifications:

- David Hughes—RWA
- Billy Gilbert—RWA

**NOMINATIONS AND ELECTIONS**

Nominations and Elections Chair, **Joe Coates**; no report was provided.

**OLD BUSINESS**

IRWA dues for 2013 are due December for the year 2013.

Kevin Stout is working on getting jackets for the chapter membership. The board decided the chapter will pay \$25.00 of the total cost of approximately \$55.00 for the jacket.

The scholarship applications are due in March 2013. The scholarships are given by the chapter.

Various chapters host golf tournaments to raise money for scholarships.

Recap of the Region meeting at College Station was presented.

**NEW BUSINESS**



National Headquarters will pay one Membership if the chapter maintains 93% of its current membership for the year 2013. Chapter 33 discussed strategies for maintaining its current membership.

The Chapter is looking for a Chairperson for the Information Committee; this new committee will keep the various industries we serve abreast of the work of the IRWA.



A drawing was held for two \$25.00 door prizes. The winners were **Miles Casey** and **Chris Gomez**.

The next Chapter 33 meeting is set for November 9th at 11:30 AM at Freddie's Steak House in Sapulpa, OK.

**Aaron Adkins** moved that the meeting be adjourned. **Bill Sanders** seconded the motion. Membership approved the motion. The meeting was adjourned at 2:35 PM.

Attest: Chapter 33 Secretary, Rick Park.

## 2012 CHAPTER 33 NEWSLETTER

Ed Opstein, SR/WA,  
R/W-NAC, R/W-RAC

During the Revolutionary War, most Americans were not for independence and were for staying as a British colony. The small number advocating independence stayed focused on their goal and set aside their differences to achieve it. A slogan that became popular was "We hang together or we hang separately."

That is true for all the different people who come together to achieve a successful project. In right of way, there are specialists in acquisition, relocation, appraisal, title, legal, engineering and many consultants. Each has a unique role and an important part of the project. If everyone gives respect to the others and acts as a partner, the entire team wins.

In every negotiation, there are many people behind the scenes who have an important role in the overall success. Even if everyone is doing different things, everyone wins if they stay focused on the goal. If they don't stay together, they "hang" separately. Stay focused, do your best, support the entire team.

We are on the web!  
[www.irwach33.org](http://www.irwach33.org)



## THANKS TO OUR ADVERTISERS!

If you are interested in advertising in the 2012 series of Chapter 33 Newsletters, please remit a check for \$75.00 made payable to IRWA Chapter 33 to Sara Wyly, SR/WA, R/W-RAC, Universal Field Services, Inc., P.O. Box 35666, Tulsa, OK 74153.

**Let's Work Together**

UNIVERSAL  
FIELD SERVICES, INC.

Offices Nationwide  
[www.ufsrw.com](http://www.ufsrw.com)  
(800) 447-9191

The advertisement for Universal Field Services, Inc. features a collage of four images: a road construction site, a large industrial facility, a construction crane, and a large truck. The text is overlaid on the images.

**PINNACLE**  
CONSULTING MANAGEMENT GROUP, INC.

1141 N. ROBINSON AVE., SUITE 402 OFFICE (405) 879-0600  
OKLAHOMA CITY, OK 73103 FAX (405) 604-4627  
OKC@PINNACLEGROUP.BIZ

**BLACKSHARE**  
ENVIRONMENTAL SOLUTIONS

[www.blackshare-env.com](http://www.blackshare-env.com)

The advertisement for Blackshare Environmental Solutions features a stylized logo consisting of a lowercase 'b' inside a circle. The text is in a clean, sans-serif font.

## PILGRIM LAND SERVICES

Program/Project Management  
Right of Way & Real Property Acquisition  
Relocation Assistance  
Appraisal & Appraisal Review  
Property Management  
Title Research/Due Diligence

**Paragon Partners Ltd.**  
Norm Henenberg, Regional Manager  
888-899-7498  
[www.paragon-partners.com](http://www.paragon-partners.com)

The advertisement for Paragon Partners Ltd. features a logo with a stylized 'P' and 'A' intertwined. The text is in a serif font.

## Coates Field Service, Inc.



Land and right-of-way  
acquisition services since 1950

4800 N. Santa Fe · Oklahoma City, OK 73118  
Tel. 405.528.5676  
[www.coatesfieldservice.com](http://www.coatesfieldservice.com)

## NEW COMMITTEES AND OPPORTUNITIES

At the last Chapter 33 meeting Russell D. Verba (Oklahoma Gas & Electric) volunteered to serve the Chapter in the capacity of a Utility Committee Chair. Mr. Verba is a member of the International Utilities Committee. We look forward to the work Russell will do on behalf of Chapter 33. If you are interested in serving on this committee with Russell please email him at [verbard@oge.com](mailto:verbard@oge.com).

Also, a Social Media Committee was established, currently headed by Sara Wyly, Chapter 33 Treasurer. Ms. Wyly intends to unveil a Chapter 33 Facebook page at the November 9<sup>th</sup> meeting. The Chapter has a website run by Bill Sanders; however this is one more avenue to communicate with our members. Sara is seeking help from others with an interest in Social Media to assist or head this committee. The committee will also establish our "Chapter Group" on the newly unveiled "Membership Fuse", IRWA's Member Network. Look for more information about Member Fuse!

In January of 2013 Trevor W. Smith (Chesapeake Midstream Management, LLC) will become a member of the International Pipeline Committee. Trevor has agreed to be the Pipeline Committee Chair for Chapter 33 and as such will keep the Chapter updated on activities and events taking place with the International Pipeline Committee and the industry as a whole. Please contact Trevor at [trevor.smith@chk.com](mailto:trevor.smith@chk.com) if you would like to be on this committee.